# **POST-EVENT REPORT**



### IT WAS AMAZING!

35+ Speakers, 1000+ Senior Level Decision Makers and 3000+ Participants Gathered For the Future



# IT WAS AMAZING HERE'S WHAT OUR ATTENDEES SAID

Thanks to everyone involved – Ministries, Sponsors, Speakers, Delegates, Exhibitors and Attendees – we received so many compliments; we are looking forward to **ICEC** 2017 – Cairo! See you next year!

"We would like to thank **ROOT Technologies**, the organizer of **Intelligent Cities Exhibition & Conference** because it is considered an important event, gathering all the companies and ecosystem concerned with building and developing intelligent cities. And it provides the opportunity to present the latest smart solutions."

His Excellency Eng. Kamal Fahmy, Vice Chairman for Development, NUCA, Ministry of Housing, Utilities & Urban Development, Egypt



"This is our 2<sup>nd</sup> year attending **ICEC** and it's a great exhibition and conference. We clearly see a shift from who attends the exhibition and conference. We have representatives from real estate, the developer community technology vendors and service providers. The discussions were very healthy and very diverse."

Omar Alsaied, GM, KSA, Egypt & Levant, Calix

"It has been a very nice event for us because we have opened a local distribution channel which is the distributor EGICAT. And this has been a good occasion to present our line-up of products and activities in Egypt."

Enzo Ferloni, Department Manager Product Development & Project Air Conditioning – LES Division Mitsubishi Electric Europe B.V.

"This is the 2<sup>nd</sup> annual **ICEC** and we have participated this year because last year was very successful and it attracted most of the companies who are interested in smart solutions."

**Ezzat Sabry, CEO, Geomatex** 

"ICEC increases people's awareness of the importance and benefits of living in intelligent cities."

Doula M. Alshakankiry, Business Development Manager, Sabbour Consulting

### **ABOUT ICEC 2016 - CAIRO**

Over 35 speakers, over 1000 senior level decision makers and over 3,000 participants gathered for the future

The two day exhibition and conference brought together decision makers and participants to discuss and showcase latest technologies, sustainable solutions and products as well as best practices on managing and building the cities of tomorrow.

Brought to you by **ROOT Technologies** and Under the Auspices of the **Ministry of Housing, Utilities & Urban Communities,** the **Ministry of Environment** and the **Ministry of Investment**, **ICEC** 2016 – Cairo was backed by industry leaders such as our Elite Sponsors ECG (Engineering Consultants Group), EGICAT, TE data, Orange, ABB, Mitsubishi Electric, Shaker Consultancy Group and Creston, Main Sponsors Sabbour Consulting, AAW Consulting Engineers, Nile ICT, Wilo, HAZ Metal Fixing Systems as well as Technology Sponsors Intel, BASF, Calix, R&M and Gas Cool.

For the first time ever, **ICEC** 2016 – Cairo was also held with the concurrent event, Business, Technology and Industrial Parks World Expo 2016 which showcased the best of breed international standard parks throughout Egypt.

### UNDER THE AUSPICES OF







## **SPONSORS & EXHIBITORS**





































### **EXHIBITORS**



































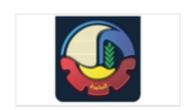




### **PARKS WORLD EXPO EXHIBITORS**







### **OPENING DAY**

The 2<sup>nd</sup> ICEC 2016 - Cairo (Intelligent Cities Exhibition & Conference) kicked off under the Auspices of the Ministry of Housing, Utilities & Urban Communities, the Ministry of Environment and the Ministry of Investment. In attendance were their Excellencies Eng. Kamal Fahmy, Vice Chairman for Development, NUCA, Ministry of Housing, Utilities & Urban Development, Dr. Mona Kamal Head of Environmental Quality Sector, Ministry of Environment, Dr. Mohamed Sultan, Governor of Beheira, Dr. Magdy Ghazy, Vice Chairman, Industrial Development Authority and Amr Allouba, Chairman of ECG.

Other notable VIPs in attendance included Jiri Charvait, Commercial Counselor, Embassy of the Czech Republic, Alexander Gritsanenko, Trade Representative of the Russian Embassy in Egypt, Sohaib Khomssi, Embassy of France as well as representatives from the Ministries of Electricity, Communications and Information Technology and the Armed Forces.



Eng. Ahmed Issa, CEO, ROOT Technologies



His Excellency Eng. Kamal Fahmy, Vice Chairman for Development, NUCA, Ministry of Housing, Utilities & Urban Development



Her Excellency Dr. Mona Kamal Head of Environmental Quality Sector, Ministry of Environment

"ICEC is an important opportunity to learn about Intelligent Cities and ensure that Intelligent Cities is a way to achieve a healthier environment. Modern technology can significantly help to build these cities in Egypt which will consequently improve the environment."



His Excellency Dr. Mohamed Sultan, Governor, Beheira Governorate

"Intelligent Cities are a real opportunity to attract increased investments and improve quality of life in Egypt."



Adel Eissa and Eng. Kamal Fahmy



His Excellency Dr. Mohamed Sultan, Governor, Beheira Governorate



Their Excellencies Eng. Kamal Fahmy, Dr. Mona Kamal and Dr. Mohamed Sultan

### **CONFERENCE**

More than 25 sessions addressed by industry experts included topics such as FTTx, visual information systems, cooling systems, smart infrastructures, triple play, telecom, mobility, Internet of things, green technology, data centers, access control, wiring devices, city modeling and 3D mapping, energy efficient smart buildings and industrial technologies, renewable energies, access control, unified communications, cloud computing, water & waste water treatment, garbage collection, facilities management systems, high speed communication, BMS, electrical distribution, surveillance, green building materials, residential and enterprise structured cabling solutions

The 2<sup>nd</sup> day of the conference featured dedicated sessions related to Parks World Expo such as Egypt being the Future Optimum Middle East & Africa Hub given by Mr. Magdy Ghazy, Vice Chairman of the Industrial Development Authority. There was also a panel discussion, the Benefits & Challenges of Mixed–Use Developments.

Participants on the panel included Amr Abouallam Chairman of LOTUS Management, Moataz Hassouna CIO of Emaar, Tarek Abouallam Managing Partner of Glint Consulting, Moheb Marcos Vice President & Architectural Business Unit Director of ECG and Ehab Mokhtar Co-Founder & Managing Director of IWAN Development.

Sessions were attended by dignitaries from the Ministry of Electricity, Ministry of Communications & Information Technology, the Armed Forces, diplomats from local embassies as well as other government and telecoms authorities. Also in attendance were leading real estate investors, developers, city planners, consultants, technology providers, systems integrators, contractors, architects, designers and building material providers.



ICEC 2016 – Cairo Conference Attendees



Ahmed Sorour Eleish Manager of Communication & Security Systems Department, ECG



Michel Abou Diwan Business Development Director - IoT & Smart Cities, Intel Corporation



Tamer Hamdy Shalaby LBU Manager for Building Automation, ABB



Ashraf Mohamed Head of Enterprise Business Unit, TE data



His Excellency Dr. Magdy Ghazy, Vice Chairman, Industrial Development Authority



Amr Abouallam, Dr. Moataz Hassouna, Irini Raafat, Moheb Marcos and Ehab Mokhtar



Emanuelle Burnelli Regional Manager North & East Africa, Export Sales Department (Air Conditioning – LES Division), Mitsubishi Electric Europe B.V.

### **EXHIBITION**

**ICEC** 2016 - Cairo exhibition space represented a broad range of leading industry players across the main Intelligent City layers including ECG (Engineering Consultants Group), Shaker Consultancy Group, Orange, TE data, ABB, EGICAT, Giza Systems, Aptec, fiber ME, itEGY, F&CS, Geomatex among others.

The exhibition area enabled participants to showcase their innovations, technologies, products and services to key decision makers.







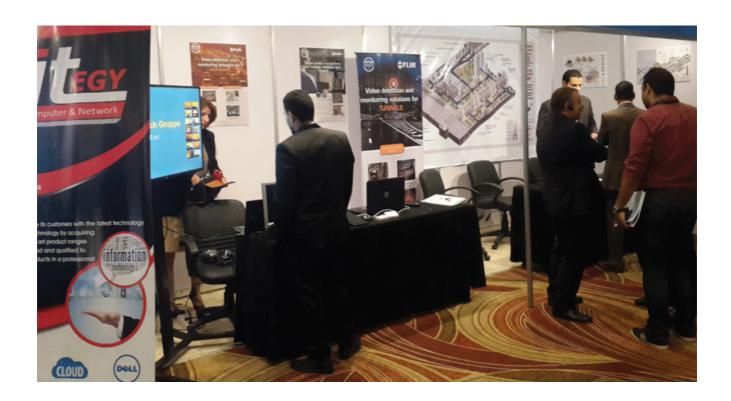


















### **MEDIA**

Local Egyptian media covered **ICEC** 2016 – Cairo extensively. TV, print and online publications provided onsite or post event coverage.



#### Media Partners included:

- ✓ IC T Community Portal
- ✓ Masrawy
- ✓ Alam Rakamy
- ✓ Al Borsa
- ✓ IntelliCities
- ✓ Daily News Egypt
- ✓ Awhal Al Gad
- ✓ Al Alam Al Mal
- ✓ Fuzed
- ✓ Egypt Business Directory
- ✓ Benaa Araby
- ✓ Next Design
- ✓ Electricity World

### ✓ Al Aqariya



#### ✓ Mobtadaa





### عاية اعلامية لــ "عالم رقمى" مؤنَّمر و معرض المدن الذكية في دورته الثاني

### المدن الذكية البوابة الذهبية لتحقيق التنمية المستدامة و مواجهة المشاكل الاقتصادية

تابع المؤتمر ، فاتن الخولي رغده محمد



### عيسى : المؤتمر فرصة قوية لتكاتف القطاع الخاص مع القطاع الحكومي لبحث مشاكل المدن الذكية



سلطان: المدن الذكية فرصة واعده لجذب المزيد من الاستثمارات لمصر

### كمال : المدن الذكية تساوى بيئه صحيه وحياه افضل

#### Giza systems تستعرض احدث حلولها وتطبيقاتها للمدن الذكية



### انطلاق الدورة الثانية لمؤتمر ومعرض المدن الذكية (ICEC)



امن قبيدس أسد بيس الرئيس قطيقيا نظرية و والإنكاميات الكلام المناسبة و المناسبة المناسبة المناسبة و المناسبة



الهيئة القومية للبريد تصدر طابع لتخليد ذكرى العالم الكبير الدكتور أحمد زويل

هريد فيها فعيميا فيهم ليدمار طوريه متاي مطبا تتكورون فاتح فراط فعمر اسدون ميكن مقبا في ميدان هيان أنفوايا أرافيا ليد وأدعوا ميميان مقبا في مرارش مي فيلان ميميان فيديا في وارش مين فيلان

# **MARKETING ICEC 2016 - Cairo**

Multiple marketing tactics were used to promote ICEC 2016 – Cairo including:

- ✓ Outdoor
- ✓ Print
- ✓ SMS
- ✓ Digital Marketing
- ✓ Public Relations

Sample Outdoor Billboard



### ✓ Masrawy



✓ Al Borsa

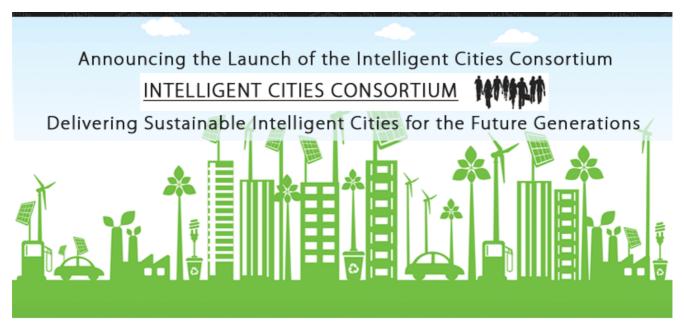


ROOT

### INTELLIGENT CITIES CONSORTIUM

The launch of the **Intelligent Cities Consortium**, serves to bridge the gap towards delivering sustainable intelligent cities for the future generations and help local governments and developers execute on the ground.

**The Intelligent Cities Consortium** brings real world experience to projects by gathering key relevant stakeholders including consultants or city planners, technology providers or systems integrators, contractors or building materials providers, city or real estate developers and investors to move the process forward.



### ENGAGE WITH THE INTELLIGENT CITIES CONSORTIUM

Delivering Sustainable Intelligent Cities for the Future Generations

CONSULTANT
OR
CITY PLANNER

GOT THE KNOW-HOW & EXPERIENCE?

Become A Member 👍

TECHNOLOGY
PROVIDER
OR
System Integrator

READYTO IMPLEMENT/DEPLOY?

Become A Member 🕕

CONTRACTOR
OR
BUILDING MATERIAL
PROVIDER

READY TO BUILD/CONSTRUCT?

Become A Member 🕕

OR
REAL ESTATE
DEVELOPER

HAVE A PROJECT TO DEVELOP?

Become A Member 🕕

INVESTOR

WANT INVESTMENT OPPORTUNITIES?

Become A Member (+)